

Request for Proposal

Development of a Public EV Charging Action Plan

Request for Proposal No.: 2025-TAF-02

RFP Issued: Wednesday, March 26, 2025 (1:00 PM EST)

Submission Deadline: Friday, April 25, 2025 (5:00 PM EST)

SUMMARY SHEET

Bid Category:	Electric Vehicle (EV)
Bid Type:	Request for Proposal (RFP)
Bid Number:	2025-TAF-02
Bid Title / Name:	Development of a Public EV Charging Action Plan
Bid Status:	Open
Bid Issue date:	Wednesday, March 26, 2025 (1:00 PM EST)
Rid Description:	The Atmospheric Fund (TAF) is seeking a Proponent to support the development of a specific, actionable and resourced plan to accelerate the strategic rollout of Public Electric Vehicle (EV) charging in Toronto. The plan will leverage the input and contributions of public and private stakeholders and will focus on public EV charging that complements the City of Toronto-operated network of chargers on its own property.
Bid Description:	Some of the project activities will also provide a foundation for developing a comparable plan in other parts of the Greater Toronto and Hamilton Area (GTHA) outside of Toronto. Note that while some of the activities and outputs of this project will inform public charging planning efforts outside of Toronto, a full action plan will only be developed for Toronto. The development of a full plan for GTHA locations beyond Toronto is beyond the project's scope.
Deadline for Questions:	Monday, April 7, 2025 (5:00 PM EST)
Deadline for Issuing Addendum:	Monday, April 14, 2025 (5:00 PM EST)
Public Opening:	No
Submission Deadline:	Friday, April 25, 2025 (5:00 PM EST)
Anticipated Award Date:	Friday, May 9, 2025 (4:00 PM EST)
Bid Submission Type:	Online Submissions Only through Bonfire Portal
Bid Submission Address:	Online Submissions Only through Bonfire Portal
Language of the Bid:	English unless specified in the bid document
RFP Contact:	Contact Name: Sachin Sethi Email address: purchasing@taf.ca

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DEFINITIONS

In this RFP the following terms have the meanings set out below:

- "Addenda" or "Addendum" means an attachment to the RFP that modifies the terms and conditions of the original RFP. Addendums are used to efficiently update the terms or conditions of many types of Contracts. It is also used for the Proponent clarification stage (questions and answers) during a Competitive Procurement process. An Addenda is the plural form of Addendum.
- "Agreement" or "Contract" means a written agreement for the provision Proponent of the Work that may result from this RFP, executed between TAF and the successful Respondent to this RFP.
- "Applicable Law" or "Applicable Laws" means any common law requirement and all applicable and enforceable statutes, regulations, directives, policies, administrative interpretations, orders, by laws, rules, guidelines, approvals, and other legal requirements of any government and/or regulatory authority in effect from time to time.
- "**Annexure**" means those documents outlined in the Table of Contents and form part of this RFP.
- "Business Day" or "Business Days" means Monday to Friday between the hours of 9:00 a.m. to 5:00 p.m. EST, except when such a day is a public holiday, as defined in the Employment Standards Act (Ontario), or as otherwise agreed to by the parties in writing.
- "Competitive Procurement" means a process that includes a bidding or a response process to provide equal opportunity to multiple suppliers, intended to solicit fair and competitive bids.
- "Conflict of Interest" means any situation or circumstance where, in relation to the performance of its obligations under the Agreement, the Proponent's other commitments, relationships or financial interests (i) could or could be seen to exercise an improper influence over the objective, unbiased, and impartial exercise of its independent judgement; or (ii) could or could be seen to compromise, impair, or be incompatible with the effective performance of its obligations under the Agreement.

"Days" means calendar days.



"Deliverables" means all services to be provided by the selected Proponent with regards to the **Scope of Work** described in detail in the Section C of the RFP Particulars (Appendix A).

"Evaluation Team" means individuals designated/responsible for Evaluation of Proposals and make award recommendations.

"HST" means Harmonized Sales Tax.

"Goods" are moveable property, including the cost of operating, maintaining or manufacturing such moveable property, and includes raw materials, products, equipment and other physical objects of every kind and description whether sold in solid, liquid, gaseous or electronic form, unless they are procured directly as part of a general construction contract.

"GTHA" refers to the Greater Toronto and Hamilton Area.

"**Proposal**" means all the documentation and information submitted by a Proponent in response to this RFP and, as the context may suggest, refers to a Bid or Submission.

"**Proponent**" or "**Proponents**" means an entity that submits a Response in response to this RFP and, as the context may suggest, refers to a potential Supplier or Vendor.

"Purchasing Organization" means The Toronto Atmospheric Fund, herein referred to as the "TAF", the organization conducting the RFP process.

Rated Criteria means those criteria indicated in Section H of the RFP Particulars (Appendix A).

"RFP" or "Request for Proposal" means this Request for Proposal document for the Suppliers for the Services, including all attachments and documents referenced herein and all Addenda to this document (if any) and all Addenda thereto issued by TAF.

"RFP Contact" means the individual identified in the RFP Contact. The RFP Contact is an employee of TAF, leading the RFP process.

"Social value" means that the services as described will take into consideration employment and/or sub-contracting of people facing barriers; working with social enterprises; prioritizing locally sourced materials and goods; and a diverse supply chain.



"Supplier" means an entity, an individual, a partnership, a corporation that is capable of providing desired **Deliverables** to TAF including but not limited to a "consultant" "contractor" and "vendor".

"Submission Deadline" means Submission Date and time as set out in Section 1.4 "RFP Timetable" for the submission of Proposals from the Proponents and as may be amended from time to time in accordance with the terms of the RFP via Addendum.

"Services" means the services intended to be procured pursuant to this RFP Intangible products that do not have a physical presence. No transfer of possession or ownership takes place when services are sold, and they (1) cannot be stored or transported, (2) are instantly perishable, and (3) come into existence at the time they are bought and consumed.

"**TAF**" means The Toronto Atmospheric Fund.

"**Unfair Advantage**" means any conduct, direct or indirect, by a Proponent that may result in gaining an unfair advantage over other Proponents, including but not limited to

- (i) possessing, or having access to, information in the preparation of its Proposal that is confidential to TAF and which is not available to other Proponents,
- (ii) communicating with any person with a view to influencing, or being conferred preferred treatment in, the RFP process, or
- (iii) engaging in conduct that compromises or could be seen to compromise the integrity of the RFP process and result in any unfairness.

"Value-Add" means an incentive which is an offer by a Proponent over and above the primary goods or services being proposed, with the intent to increase the total value received by the purchaser.



PART 1 – INTRODUCTION

1.1 About – The Atmospheric Fund

TAF is a regional climate agency that invests in low-carbon solutions for the Greater Toronto and Hamilton Area and helps scale them up for broad implementation. We are experienced leaders and collaborate with stakeholders in the private, public and non-profit sectors who have ideas and opportunities for reducing carbon emissions. We advance the most promising concepts by investing, providing grants, influencing policies and running programs. We're particularly interested in ideas that offer benefits beyond carbon reduction such as improving people's health, creating new green jobs, boosting urban resiliency, and contributing to a fair society. TAF is a proud member of the Low Carbon Cities Canada (LC3) network.

For the GTHA to be carbon neutral by 2050, much needs to be done, and quickly. TAF is focused on enabling the acceleration and scale-up of low-carbon solutions so that we reach that goal.

1.2 Invitation to Proponents

This Request for Proposal ("RFP") is an invitation by The Atmospheric Fund ("TAF") to prospective proponents to submit proposals for **Development of a Public EV Charging Action Plan** as further described in Section C of the RFP Particulars (Appendix A) ("Scope of Work").

1.3 RFP Contact

For the purposes of this procurement process, the "RFP Contact" will be:

Sachin Sethi

Email: purchasing@taf.ca

Proponents and their representatives are not permitted to contact any employees, officers, agents, elected or appointed officials or other representatives of TAF, other than the RFP Contact, concerning matters regarding this RFP. Failure to adhere to this rule may result in the disqualification of the Proponent and the rejection of the Proponent's Proposal.



1.4 RFP Timetable

Bid Issue Date:	Wednesday, March 26, 2025 (1:00 PM EST)
Deadline for Questions:	Monday, April 7, 2025 (5:00 PM EST)
Deadline for Issuing Addenda:	Monday, April 14, 2025 (5:00 PM EST)
Submission Deadline:	Friday, April 25, 2025 (5:00 PM EST)
Anticipated Award Date:	Friday, May 9, 2025 (4:00 PM EST)
Tentative Contract Start:	May 2025

The RFP timetable is tentative only and may be changed by TAF at any time.

1.5 Service Agreement

The Top-Ranked Proponent will be invited to enter into an agreement in the form set out in Appendix E (the "Service Agreement").

This Service Agreement will cover a 20 month term, with an option of up to one year extension based on performance and mutual agreement.

[End of Part 1]



PART 2 – SUBMISSION OF PROPOSALS

2.1 Proposals to be Submitted Electronically

Proposals must be submitted electronically through TAF's Bonfire Portal at: https://taf.bonfirehub.ca/

Submissions by any other methods will not be accepted.

Proponents should contact Bonfire at Support@GoBonfire.com for technical questions related to submissions, or visit Bonfire's help forum at https://bonfirehub.zendesk.com/hc

2.2 Language of Proposals

All Proposals must be submitted in English only.

2.3 Proposal Irrevocability

All Proposals shall be irrevocable and open for acceptance for a period of 90 days following the date of the Submission Deadline.

2.4 Proposals to be Submitted on Time

Proposals must be completed and uploaded to the Bonfire Portal on or before the Submission Deadline set out in the RFP Timetable.

Proposals submitted after the Submission Deadline will be rejected without exception. TAF does not accept any responsibility for late Submission of Proposals.

It is strongly recommended that you give yourself sufficient time and at least one (1) day before the Submission Deadline to begin the uploading process and to finalize your Submission. Uploading large documents may take significant time, depending on the size of the file(s) and your internet connection speed.

2.5 Proposals to be Submitted in Prescribed Format

Submission materials should be prepared in the file formats listed under **Requested Information** for this opportunity in TAF's Bonfire Portal. The maximum upload size is 1000MB per file. Please do not embed any documents within your loaded files, as they will not be assessable or evaluated.



Please refer to Bonfire for minimum system requirements:

https://support.gobonfire.com/hc/en-us/articles/360005926333-Minimum-System-Requirements

Proponents will receive an email receipt with a unique confirmation number upon finalizing their submissions.

2.6 Completeness of Proposals

By submitting the Proposal, a Proponent confirms that all of the components required to use and/or manage the Services and Goods have been identified in its Proposal and are to be provided to TAF at no additional charge.

Any requirement that may be identified by the Proponent after the Submission Deadline or subsequent to signing the Agreement shall be provided at the Proponent's expense.

2.7 Amendment of Proposals

Proponents may amend their Proposals prior to the Submission Deadline by unsubmitting the Proposal and re-submitting a revised Proposal through TAF's Bonfire Portal.

2.8 Withdrawal of Proposals

At any time throughout the RFP process, a Proponent may withdraw a submitted Proposal. To withdraw a Proposal prior to the Submission Deadline, a Proponent should un-submit the Proposal through TAF's Bonfire Portal.

Following the Submission Deadline, a notice of withdrawal must be sent to the **RFP Contact** and must be signed by an authorized representative of the Proponent.

2.9 Acceptance or Rejection of Proposals

TAF reserves the right in its sole, unfettered and absolute discretion, to accept or reject any or all Proposals including, without limiting the foregoing, the right to reject any Proposal based on the previous dealings with TAF and the Proponent, and to waive irregularities and/or omissions in order to serve the best interests of TAF.

Furthermore, TAF will not be responsible for any liabilities, cost, expense, loss or damage incurred, sustained or suffered by any Proponent, prior or subsequent to, or by



reason of acceptance or non-acceptance by TAF of any Proposal, or by reason of any delay in the acceptance of a Proposal.

[End of Part 2]



PART 3: EVALUATION OF PROPOSALS

3.1 Evaluation Team

All Proposals will be evaluated through a comprehensive review and analysis by an Evaluation Team that will include members from TAF will include members from TAF and may include other stakeholders at TAF's discretion.

The Evaluation Team may, at its sole discretion, retain members or advisors as it deems appropriate. The Evaluation Team will determine which Proposals best meet the requirements as set out in this RFP. By responding to this RFP, Proponents will be deemed to have agreed that the decisions of the Evaluation Team will be final.

3.2 Stages of Evaluation

TAF will lead the Evaluation of Proposals in the following Stages:

Stage 1 – Mandatory Submission Requirements

Stage 2 – Rated Criteria

3.2.1 Stage I – Mandatory Submission Requirements

Stage I will consist of a review to determine which Proposals comply with all of the Mandatory Submission Requirements. If a Proposal fails to satisfy all of the Mandatory Submission Requirements, the Proposal will be disqualified and will not proceed to enter Stage II. The Mandatory Submission Requirements are set out in Section D of the RFP Particulars (Appendix A).

3.2.2 Stage II – Rated Criteria

Stage II will score each qualified Proposal based on the "**Evaluation Matrix Table**" provided in the Rated Criteria described in Section H of the RFP Particulars (Appendix A).

During the evaluation period TAF may request that a Proponent provide clarification of any part of its Submission.

Additionally, TAF may invite Proponents to participate in a 1-hour interview as part of the evaluation process.



3.3 Evaluation Matrix

Please refer to the Evaluation Matrix Table provided in the Rated Criteria described in Section H of the RFP Particulars (Appendix A).

3.4 Ranking and Selection

Based on the evaluation of the Proposals, all Proponents will be ranked based on their total scores. The proponent with the highest total score will be selected as the **Top-Ranked Proponent**.

3.5 Notification of Top-Ranked Proponent

The Top-Ranked Proponent selected by TAF to enter into the Service Agreement in accordance with the **Evaluation of Proposals** will be so notified by TAF in writing.

3.6 Service Agreement

The Top-Ranked Proponent then would enter into an **Agreement** based on the Service Agreement included in the RFP (Appendix E).

TAF understands that changes to the Agreement may take place as agreed upon by both parties. There is no guarantee of any volume of service being purchased by TAF.

[End of Part 3]



PART 4: TERMS AND CONDITIONS OF RFP PROCESS

4.1 General Information and Instructions

4.1.1 Proponents to Follow Instructions

Proponents should structure their Proposals in accordance with the instructions in this RFP. Where information is requested in this RFP, any response made in a Proposal should reference the applicable Section numbers of this RFP.

4.1.2 No Incorporation by Reference

The entire content of the Proponent's Proposal should be submitted in a complete and fulsome form and without any incorporation by reference to or reliance upon the contents of any other documents, websites or other references.

4.1.3 Past Performance

In the evaluation process, TAF may consider the Proponent's past performance or conduct on previous contracts with TAF or other institutions.

4.1.4 Information in RFP Only an Estimate

TAF and its stakeholders make no representation, warranty or guarantee as to the accuracy of the information contained in this RFP or issued by way of addenda. Any quantities shown or data contained in this RFP or provided by way of addenda are estimates only, and are for the sole purpose of indicating to Proponents the general scale and scope of the Deliverables. It is the Proponent's responsibility to obtain all the information necessary to prepare a Proposal in response to this RFP.

4.1.5 Proponents to Bear Their Own Costs

The Proponent will bear all costs associated with or incurred in the preparation and presentation of its Proposal, including, if applicable, costs incurred for interviews or demonstrations.

4.1.6 Proposals to be Retained by TAF

All Proposals submitted shall become the property of TAF.



4.1.7 No Guarantee of Volume of Work or Exclusivity of Contract

TAF makes no guarantee of the value or volume of work to be assigned to the successful proponent. The agreement to be negotiated with the selected proponent will not be an exclusive contract for the provision of the described Deliverables. TAF may contract with others for goods and services the same as or similar to the Deliverables or may obtain such goods and services internally at its sole discretion.

4.2 Communication after Issuance of RFP

4.2.1 Proponents to Review RFP

Proponents should promptly examine all the documents comprising this RFP, and may direct questions or seek additional information via the "Messages - Questions and Answers" feature on TAF's Bonfire Portal: https://taf.bonfirehub.ca/ before the Deadline for Questions. Where a question relates to a specific section of this RFP, reference should be made to the specific section number and page of the RFP. Additionally, where an answer results in any change to the RFP, such answer will be formally documented through the issue of an Addendum reflecting that change.

TAF is under no obligation to provide additional information, and Information obtained from any source other than through the Bonfire portal is unofficial and must not be relied upon as part of this RFP.

Proponents must not contact any other employees, officers, consultants, agents, elected officials or other representatives of TAF regarding matters related to this RFP. Any Proponent found to have contacted persons other than through the Bonfire portal, may be disqualified from submitting a Proposal, or have their Proposal rejected. The Proponent is solely responsible for seeking any clarification required regarding this RFP, and TAF shall not be held responsible for any misunderstanding by the Proponent.



4.2.2 All New Information to Proponents by Way of Addenda

This RFP may be amended only by addendum in accordance with this section. If TAF, for any reason, determines that it is necessary to provide additional information relating to this RFP, such information will be communicated to all Proponents by addendum posted through TAF's Bonfire Portal.

Each addendum forms an integral part of this RFP and may contain important information, including significant changes to this RFP. No other statement, whether written or oral, shall amend this RFP. Proponents are responsible for obtaining all addenda issued by TAF.

In the Submission Form (Appendix C), Proponents should confirm their receipt of all addenda by setting out the number of each addendum in the space provided.

4.2.3 Post-Deadline Addenda and Extension of Submission Deadline

If TAF determines that it is necessary to issue an addendum after the Deadline for Issuing Addenda, TAF may extend the **Submission Deadline** for a reasonable period of time.

4.2.4 Verify, Clarify and Supplement

When evaluating Proposals, TAF may request further information from the Proponent or third parties in order to verify, clarify or supplement the information provided in the Proponent's Proposal including but not limited to clarification with respect to whether a Proposal meets the Mandatory Submission Requirements set out in Section D of the RFP Particulars (Appendix A).

TAF without liability, costs or penalty in its sole, unfettered and absolute discretion may verify any statement or claim by whatever means TAF deems appropriate, including contacting persons in addition to those offered as references by the Proponent. TAF may revisit, re-evaluate and rescore the Proponent's Proposal or ranking on the basis of any such information.

The Proponent shall cooperate in the verification of information and is deemed to consent to TAF verifying such information.



4.2.5 Acceptance of RFP

By submitting a Proposal, a Proponent agrees to accept and to be bound by all of the terms and conditions contained in this RFP, and by all of the representations, terms, and conditions contained in its Proposal.

4.3 Notification and Debriefing

4.3.1 Notification to Other Proponents

Once the selected Proponents have been notified, the other Proponents may be notified directly in writing and will be notified by public posting in the same manner that this RFP was originally posted of the outcome of the RFP process.

4.3.2 Debriefing

Proponents may request a debriefing for procurements valued at \$121,200 or more, and after receipt of a notification of the outcome of the RFP process. All requests must be in writing to the RFP Contact and must be made within Sixty (60) days of such notification. At TAF's sole discretion, a debrief may be granted based on the request.

Any request that is not received within the foregoing timeframe will not be considered and the Proponent will be notified of same in writing.

4.3.3 Procurement Protest Procedure

In the event that a Proponent wishes to review the decision of TAF in respect of any material aspect of the RFP process, and subject to having requested a debriefing, the Proponent shall submit a written protest via email ("Protest") to RFP Contact within ten (10) calendar days from such a debriefing.

Any Protest that is not received within the foregoing timeframe will not be considered and the Proponent will be notified of same in writing.

A protest shall include the following:

- A specific identification of the RFP provision and/or procurement procedure that is alleged to have been breached;
- A specific description of each act alleged to have breached the RFP provision and/or procurement procedure;
- A precise statement of other relevant facts;
- An identification of the issues to be resolved;
- The Proponent's arguments and supporting documentation; and
- The Proponent's requested remedy.



For the purpose of a protest under this RFP, the Procurement Protest shall be recorded and acknowledged by the RFP Contact in a prompt manner. A Response to the Procurement Protest will be developed by TAF and may involve such personnel at an appropriate level as are reasonably required to provide a Response to the Procurement Protest (the "Response"). TAF may wish to seek clarifications before providing a Response and reserves the right to delay providing a Response until an Agreement has been entered into by TAF and a Proponent.

4.4 Conflict of Interest and Prohibited Conduct

4.4.1 Conflict of Interest

For the purposes of this RFP, the term "Conflict of Interest" includes, but is not limited to, any situation or circumstance where:

- (a) in relation to the RFP process, the Proponent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having, or having access to, confidential information of TAF in the preparation of its Proposal that is not available to other Proponents; (ii) communicating with any person with a view to influencing preferred treatment in the RFP process (including but not limited to the lobbying of decision makers involved in the RFP process); or (iii) engaging in conduct that compromises, or could be seen to compromise, the integrity of the open and competitive RFP process or render that process non-competitive or unfair; or
- (b) in relation to the performance of its contractual obligations under a contract for the Deliverables, the Proponent's other commitments, relationships or financial interests (i) could, or could be seen to, exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement, or (ii) could, or could be seen to, compromise, impair or be incompatible with the effective performance of its contractual obligations.

4.4.2 Disqualification for Conflict of Interest

TAF may disqualify a Proponent for any conduct, situation or circumstances determined by TAF, in its sole and absolute discretion, to constitute a Conflict of Interest as defined above.

4.4.3 Disqualification for Prohibited Conduct

TAF may disqualify a Proponent or terminate any contract subsequently entered into if TAF determines that the Proponent has engaged in any conduct prohibited by this RFP.



4.4.4 Prohibited Proponent Communications

Proponents must not engage in any communications that could constitute a Conflict of Interest and should take note of the Conflict of Interest declaration set out in the Submission Form (Appendix C).

4.4.5 Proponent Not to Communicate with Media

Proponents must not at any time directly or indirectly communicate with the media in relation to this RFP or selection of Proponents pursuant to this RFP without first obtaining the written permission of the RFP Contact.

4.4.6 No Publicity or Promotion

No Proponent, including the Top-Ranked Proponent, shall make any public announcement or distribute any literature regarding this RFP or otherwise to promote itself in connection with this RFP or any arrangement entered under this RFP without the prior written approval of TAF.

In the event that a Proponent, including the Top-Ranked Proponent, makes a public statement either in the media or otherwise in breach of this requirement, in addition to any other legal remedy it may have in law, in equity or within the context of this RFP, TAF shall be entitled to take all reasonable steps as may be deemed necessary, including disclosing any information about a Proponent's Proposal, to provide accurate information and/or to rectify any false impression which may have been created.

4.4.7 No Lobbying

Proponents must not, in relation to this RFP or the evaluation and selection process, engage directly or indirectly in any form of political or other lobbying whatsoever to influence the selection of successful Proponent(s).

4.4.8 Illegal or Unethical Conduct

Proponents must not engage in any illegal business practices, including activities such as bid-rigging, price-fixing, bribery, fraud, coercion or collusion. Proponents must not engage in any unethical conduct, including lobbying (as described above) or other inappropriate communications; offering gifts to any employees, officers, agents, elected or appointed officials or other representatives of TAF; deceitfulness; submitting Proposals containing misrepresentations or other misleading or inaccurate information; or any other conduct that compromises or may be seen to compromise the competitive process.



4.4.9 Past Performance or Past Conduct

TAF may prohibit a Proponent from participating in a procurement process based on past performance or based on inappropriate conduct in a prior procurement process, including but not limited to the following:

- illegal or unethical conduct as described above;
- the refusal of the supplier to honour submitted pricing or other commitments; or
- any conduct, situation or circumstance determined by TAF, in its sole and absolute discretion, to have constituted a Conflict of Interest.

4.5 Confidential Information

4.5.1 Confidential Information of TAF

All information provided by or obtained from TAF in any form in connection with this RFP either before or after the issuance of this RFP:

- (a) is the sole property of TAF and must be treated as confidential;
- (b) is not to be used for any purpose other than replying to this RFP and the performance of any subsequent contract for the Deliverables;
- (c) must not be disclosed without prior written authorization from the RFP Contact;
- (d) must be returned by the Proponents to TAF immediately upon the request of TAF.

4.5.2 Confidential Information of Proponent

Proponents are advised that the disclosure of information received in Proposal to or in connection with this RFP will be in accordance with the provisions of all applicable access to information and privacy legislation including, primarily, Ontario's Freedom of Information and Protection of Privacy Act ("FIPPA").

Proponents should identify any confidential information in their Proposals and are advised to consult with their own legal advisors regarding the appropriate way to identify such information. TAF will make reasonable efforts to maintain the confidentiality of such information, subject to its disclosure requirements under FIPPA or any disclosure requirements imposed by law or by order of a court or tribunal.

Proponents are advised that their Proposals will, as necessary, be disclosed, on a confidential basis, to advisers retained by TAF to advise or assist with the RFP process. If a Proponent has any questions about the collection and use of personal information pursuant to this RFP, questions are to be submitted to the RFP Contact.



4.5.3 Non-Disclosure Agreement

Proponents are advised that TAF reserves the right to require any Proponent to enter into a non-disclosure agreement satisfactory to TAF regarding its confidential information.

4.6 Procurement Process Non-Binding

4.6.1 No Contract A and No Claims

This procurement process is not intended to create and will not create a formal legally binding bidding process and will instead be governed by the law applicable to direct commercial negotiations.

For greater certainty and without limitation:

- (a) this RFP will not give rise to any Contract A–based tendering law duties or any other legal obligations arising out of any process contract or collateral contract; and
- (b) neither the Proponent nor TAF will have the right to make any claims (in contract, tort, or otherwise) against the other with respect to the selection of Proponents, a decision to reject a Proposal or disqualify a Proponent, or a decision of the Proponent to withdraw its Proposal.

4.6.2 No Legal Relationship or Obligation

This RFP process is intended to identify the Top-Ranked Proponent and potential Supplier for the services mentioned in this RFP. No legal relationship or obligation regarding the procurement of any good or service will be created between the Proponent and TAF by this RFP process until the successful negotiation and execution of a written agreement for the acquisition of such goods and/or services is complete.

4.6.2 Non-binding Price Estimates

While the pricing information provided in proposals will be non-binding prior to the execution of a written agreement, such information will be assessed during the evaluation of the proposals and the ranking of the proponents. Any inaccurate, misleading or incomplete information, including withdrawn or altered pricing, could adversely impact any such evaluation or ranking or the decision of TAF to enter into an agreement for the Deliverables.



4.6.3 Cancellation

TAF may cancel or amend the RFP process without liability at any time.

4.6.4 Limitation of Liability

By submitting a Proposal, each Proponent agrees that:

- a) neither TAF nor any of its employees, officers, agents, elected or appointed officials, advisors or representatives will be liable, under any circumstances, for any claims arising out of this RFP process including but not limited to costs or preparation of the Proposal, loss of profits, loss of opportunities or for any other claim; and
- b) the Proponent waives any right to or claim for any compensation of any kind whatsoever including claims for costs of preparation of the Proposal, loss of profit or loss of opportunity by reason of TAF's decision not to accept the Proposal submitted by the Proponents, to enter into an agreement with any other Proponent or to cancel this RFP process, and the Proponent shall be deemed to have agreed to waive such right or claim.

4.7 Compliance with Accessibility Standards

The Proposal must be compliant with the Accessibility for Ontarians with Disabilities Act, 2005 ("AODA") and its regulations, to the extent applicable. Proponents are required to comply with TAF's accessibility standards, policies, practices and procedures, as the same may be in effect during the term of any Agreement and apply to the Services to be provided by the Proponent.

As part of its response to this RFP, the Proponent should describe all measures that the Proponent intends to implement or make available in order that the Services provided in response to this RFP be in compliance with applicable accessibility standards under the AODA and its regulations, including but not limited to:

- Any training that has been, or will be, provided to Proponent's staff;
- All policies implemented by Proponent in respect of the AODA and its regulations;
- Identified barriers to accessing Services for removal or mitigation of such barriers;
- Feedback procedures that will allow TAF to identify concerns; and
- Processes or procedures to deal with ongoing identification and removal of barriers



The Agreement shall require that the successful Proponent provide all Services in accordance with the AODA and its regulations. This legislation can be accessed through the following link to the Government of Ontario's website:

www.ontario.ca/laws/statute/05a11

4.8 Trade Agreements

Proponents should note that procurements coming within the scope of either Chapter 5 of the CFTA or Chapter 19 of the Canada-European Union Comprehensive Economic and Trade Agreement ("CETA") or within the scope of the Trade and Cooperation Agreement between Quebec and Ontario are subject to such agreements, although the rights and obligations of the parties shall be governed by the specific terms of this RFP. For more information, please refer to the CFTA website at https://www.cfta-alec.ca/ or to the CETA website at http://www.ontario.ca/business-and-economy/trade-and-cooperation-agreement-between-ontario-and-quebec.

4.9 Competition Act

Under Canadian law, a Proposal must be prepared without conspiracy, collusion, or fraud. For more information on this topic, visit the Competition Bureau website at https://ised-isde.canada/site/competition-bureau-canada/en, and in particular, part VI of the Competition Act, R.S.C. 1985, c. C-34.

4.10 Governing Law and Interpretation

The Terms and Conditions of RFP Process:

- a) are intended to be interpreted broadly and separately (with no particular provision intended to limit the scope of any other provision);
- are non-exhaustive and will not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations; and
- c) are to be governed by and construed in accordance with the laws of the province of Ontario and the federal laws of Canada applicable therein.

[End of Part 4]



APPENDIX A - RFP PARTICULARS

A. PURPOSE & SCOPE

The Atmospheric Fund (TAF) is seeking a Proponent to lead the development of a plan to accelerate the strategic rollout of public electric vehicle (EV) charging in Toronto. The plan will focus on public EV charging on private lands and non-City-owned public lands in Toronto; it will not include public EV chargers on City of Toronto assets, such as City-owned buildings and yards, Toronto Parking Authority parking lots, and on-street parking, which are being addressed through a parallel effort led by the City of Toronto.

The plan should be specific and actionable. Leveraging research findings and the input and contributions of public and private stakeholders, it should define the resources required, outline viable business models¹, and identify implementation pathways to ensure its successful delivery.

Some of the research, analysis, stakeholder engagement, business model development and other activities undertaken in the context of this project will be foundational to the development of a public charging plan for locations outside of Toronto but within the Greater Toronto and Hamilton Area (GTHA). However, the Proponent is required to deliver a public EV charging plan for Toronto only.

The expectation is to have a public EV action plan in place and endorsed by all relevant stakeholders by the end of 2026.

B. BACKGROUND

Convenient access to public charging is critical to driving EV uptake. Realizing an extensive, affordable, reliable, and accessible public charging network is particularly important in large urban centres like Toronto, where many EV owners lack access to charging at home or work. Yet Toronto's current public charging network is inadequate to meet the needs of an EV fleet that is anticipated to grow dramatically in the coming years.

In 2020, Toronto City Council approved an <u>EV Strategy</u> which identified an expanded EV charging network as essential to meeting Toronto's EV adoption targets and

¹ The term "business models" in this RFP refers to collaboration arrangements between two or more entities that set out who owns and operates the chargers and how the costs, revenues, and risks are shared. It does not refer to the various business models governing the operations of charging network operators. In the context of this RFP, different business models may be appropriate for different use cases and could range from an owner-operator model to a third-party service model to a hybrid of the two.



proposed a series of actions designed to improve charging availability. In October 2024, City Council <u>adopted</u> the staff report, <u>Approach to Public Electric Vehicle (EV)</u> <u>Charging to 2030,</u> which includes a governance structure to guide the financial planning and operation of publicly accessible EV infrastructure assets on City-owned properties.

In adopting this report, City Council requested that TAF take the lead on engaging with public and private stakeholders to develop an integrated, actionable, and resourced plan that complements the City-operated charging network to accelerate the rollout of public EV charging on non-City public and private sector properties.

A wide range of stakeholders have an interest in realizing the comprehensive EV charging network that Toronto needs, yet no single entity can deliver it alone. Building out this network requires coordination among a diversity of stakeholders to:

- Develop a collective vision of where, when and how much EV charging will be needed;
- Identify current regulatory, financial and other obstacles to achieving the collective vision;
- Leverage the information, experience, capacities, authorities, and resources of key players to overcome the identified obstacles; and
- Determine the approaches and business models, including a framework for public-private partnership, that will facilitate coordination and collaboration to accelerate the strategic rollout of public EV charging in Toronto.

A clear, practical and widely supported plan, including the regulatory frameworks, investments, educational activities, and other key elements needed to advance implementation of a public EV charging network, can then be advanced by TAF, the City of Toronto and other key stakeholders.



C. SCOPE OF WORK

The Proponent will work in cooperation with TAF staff to develop a plan to accelerate EV infrastructure rollout on private lands and non-City-owned public lands in Toronto. The intention is to have a finalized and approved plan by December 2026.

The scope of the action plan will be to accelerate the buildout of EV charging stations that are accessible to the general public (i.e., access is not limited to employees of a specific workplace or residents of a specific building). The primary focus will be on charging for individually owned light duty vehicles (LDVs) with the potential for corporate light-duty and medium-duty vehicle fleets to serve as "anchor tenants" that strengthen the business case for investment by providing stable and predictable charging demand.

Some of the Proponent's activities and outputs will have relevance extending beyond Toronto to the wider GTHA; the scope of each activity is noted in the table below.

The project will involve the following activities, timelines and deliverables:

Activity (geographic	Proponent's role	TAF role	Timeline	Deliverable
scope)				
1. Research	Undertake research	Support the	May – July	A series of research notes and a
(GTHA)	needed to inform the development of the plan, including: - Best practice approaches taken by other leading global cities to coordinate holistic	Proponent in accessing relevant information held by public and private stakeholders to minimize the need for additional research.	2025	presentation to TAF staff identifying opportunities for accelerating the buildout of public EV charging in the GTHA, with consideration to available land, electrical power, money and demand. The research outputs will be used to support subsequent stakeholder consultations and action plan recommendations.



					<u> </u>	
	solutions among	Undertake research				
	multiple private and	to identify EV				
	public stakeholders	accessibility best				
	- Estimates of the	practices; findings				
	level of investment	can be added to				
	needed to meet	Proponent's				
	Toronto's public EV	research findings				
	charging needs out	and incorporated into				
	to 2040.	the stakeholder				
	- Modelling to	dialogue.				
	identify promising					
	opportunities for					
	affordable EV					
	charging on					
	publicly and					
	privately owned					
	assets, with					
	consideration to					
	forecast charging					
	demand over time					
	and availability of					
	land and local					
	distribution					
	capacity.					
2.Stakeholder	Proponent suggestions	Identify ~15 public	June – July			
recruitment	on stakeholder	and private	2025			
(stakeholders			i	1		
•	participants are	stakeholder organizations who				



in Toronto only	welcome but not	interest in building		
in Toronto only and in Toronto +		interest in building out a comprehensive		
	required.	public EV charging		
other parts of the		network.		
GTHA)				
		Undertake initial		
		stakeholder outreach		
		to secure the		
		participation of senior participants		
		with the authority to		
		represent their		
		organizations.		
		Secure participants		
		(interviewees).		
		Coordinate		
		meetings.		
		Manage follow-up		
		and communications		
0.00	D/	with participants.		
3. Stakeholder	Phase 1 engagement	Advise on list of	July –	A synthesis of input from bilateral meetings and
consultation		interview questions.	Oct 2025	initial recommendations to inform Phase 2
(participants will	Develop list of	Organize bilateral		stakeholder engagement.
include those	stakeholder interview	meetings with		
with a presence	questions.	participants.		
in Toronto alone				
and Toronto + the	Interview	Attend interviews		
GTHA)	representatives from	and take notes.		
	participating			



organizations to understand their public EV charging goals and pain points and to clarify how they could contribute to a city- wide solution. Synthesize the combined input from all stakeholders. Formulate preliminary guidance and considerations to inform Phase 2 of stakeholder	Advise on the synthesis of stakeholder input and preliminary guidance and considerations based on interview outcomes.		
engagement	A 1	A 1	
Phase 2 engagement	Advise on design of	Nov	A summary of stakeholder input and outcomes
	engagement sessions.	2025 –	of Phase 2 engagement for distribution to
Design and facilitate	303310113.	May	participants.
engagement with	Support Proponent	2026	
stakeholders to play	with facilitation as		Draft recommendations emerging from Phase 2
back the input received	needed.		engagement.
to date, share			
preliminary	Coordinate		
recommendations, and	stakeholder engagement		
solicit input.	including invitations,		
	logistics, notes, etc.		



4. Business model development (the models will focus on Toronto but	Prepare summary of outcomes of engagement for distribution to stakeholders. Formulate recommendations emerging from Phase 2 engagement. Drawing on the input of each party and the estimated level of investment required for the public EV charging	Advise on development of business models. Organize stakeholder	July 2025 – June 2026	Viable business models for different use cases which clarify who pays the costs and receives the revenue for EV charging and operation, electrical connections, and the financing and associated risks.
are expected to be applicable across the GTHA)	rollout, develop business models to spur the needed	meetings as needed.		
	investment through contributions from both public and private sector players. Test the models with stakeholders and make refinements based on their input.			



5. Action Plan	Based on the	Advise on action	July	A final Public EV Charging Action Plan
Development	outcomes of activities	plan development.	2026 –	endorsed by participating stakeholders,
(Toronto)	#1-4, draft a Public EV Charging Action Plan for Toronto which will outline the key actions, financial and nonfinancial contributions, roles, and timelines required to realize the group's collective vision of a public EV Charging network that supports the City of Toronto's EV adoption goals.	Secure stakeholders' support for the action plan and indications of how they would contribute to its implementation. Coordinate correspondence with stakeholders; distribute action plan and share recommendations widely to build momentum.	Dec 2026	including an executive summary with key recommendations.

TAF will be responsible for fulfilling any ongoing project-related governance and reporting requirements to the TAF Board and Toronto City Council (including submission of the final public EV Charging Action Plan prepared by the Proponent).

The action plan will need to include viable business models designed to attract adequate capital investment while also upholding key principles of EV charging accessibility and affordability. TAF staff will undertake research to identify EV accessibility best practices which can be incorporated into the stakeholder dialogue.

TAF and the Proponent will meet regularly to discuss the project status and coordinate next steps. Meetings will occur at least monthly and more frequently as needed based on the project stage. TAF will be responsible for reviewing and approving deliverables for activities mentioned in the Scope of Work.



D. MANDATORY SUBMISSION REQUIREMENTS

1. Pricing (Appendix B)

Each proposal must include pricing information that complies with the instructions contained in Pricing (Appendix B).

2. Submission Form (Appendix C)

Each proposal must include a Submission Form (Appendix C) completed and signed by an authorized representative of the proponent.

TAF is open to receiving Proposals from a Consortium/Joint Venture of consulting firms possessing the complementary skill sets needed to deliver this project effectively.

Proponents should use the appropriate version of the Submission Form:

- A standard Submission Form for individual Proponents.
- A Consortium/Joint Venture Submission Form for proposals submitted by multiple consulting firms working together.

3. Reference Form (Appendix D)

Each proponent must provide three (3) references that comply with the instructions contained in the Reference Form (Appendix D) from clients who have obtained goods or services similar to those requested in this RFP from the proponent in the last five (5) years.

References will only be checked on the Top-Ranked Proponent, on a pass/fail basis. If the Top-Ranked Proponent fails the Reference Check process, it will not be considered for award, and TAF will move to the next one.

Please note that TAF cannot be used as one of the references in your submission.

E. ADDITIONAL SUBMISSION REQUIREMENTS FOR EVALUATION

1. Project Understanding and Proposed Solution (Maximum 4 Pages)

Describe the tasks and activities that are proposed to be undertaken by the proponent to fulfill the deliverables.

- Explain your approach to project delivery, including but not limited to:
 - How Phase 1 engagement will be designed (i.e., method, goals, key themes, number and key attributes of target stakeholder participants, etc.).



- How Phase 2 engagement will be designed (i.e., method, goals, key themes, etc.).
- Proposed approach to business model development
- o How you will ensure that the plan:
 - is realistic, practical and achievable;
 - reflects and responds to Toronto's unique context;
 - will attract public and especially private capital; and
 - is set up for successful implementation upon approval by project participants (noting that the implementation phase is beyond the scope of this project)
- Provide a work plan with a schedule for tasks/time from award to completion.
 Provide sufficient detail to demonstrate your understanding and approach to meeting the deliverables outlined in the Scope of Work.
- Describe potential risks that could arise to inhibit effective project delivery along with possible risk mitigation measures.
- Briefly describe your approach to client service and account management.

2. Proponent Profile and Experience (Maximum 3 Pages, not including Work Samples)

- An explanation of the Proponent's capacity to carry out all aspects of the project. If the Proponent is responding as a Consortium/Joint Venture, please describe the Proponent's collective capacity to carry out all aspects of the project.
- An explanation of how the Proponent will ensure the continuity of staff resources, consistency of service, and quality timelines of work throughout the contract term.
- Provide a brief description of three (3) relevant projects and their results
 delivered by the Proponent in the last five (5) years to demonstrate the
 Proponent's relevant skills and experience as they relate to the Scope of Work.
 Please also append any final products (e.g., reports, presentation decks, etc.)
 related to the identified projects.

3. Proponent Skills and Qualifications (Maximum 4 Pages, not including Resumes)

- List all core members of the Proponent Team who will be delivering the project with their respective roles and responsibilities.
- Demonstrate the past experience and relevant qualifications of project team members, including the Project Lead, related to the provision of similar services for other clients. Responses should address experience and qualifications in the following areas, without limitation:



- Technical understanding of relevant public EV charging topics (e.g., demand forecasts, power needs, permitting, business case, etc.).
- Experience in leading stakeholder consultation and convening processes, especially related to public EV charging infrastructure
- Experience in developing business models, especially for public EV charging infrastructure
- Experience in developing actionable plans with commitments from multiple stakeholders, especially for public EV charging infrastructure
- Resumes of all relevant project personnel, including the Project Lead.

4. Commitment to Environmental and Social Values (Maximum 4 Pages)

As part of TAF's commitment to Social and Green Procurement, we include social and environmental value criteria in our evaluation of proposals.

- Describe the sustainability, environmental and/or carbon reduction initiatives currently in place your organization, internally (i.e. for staff and organization) and externally (for/with clients, partners or wider industry).
- Please indicate if you are currently working with or have recently worked with any
 clients in the fossil fuel sector, and if so, please disclose which clients. This
 disclosure is for informational purposes only and will not, in and of itself,
 disqualify any proponent.
- Describe your organization's policies and practices to promote equity, diversity and inclusion. Explain how your firm monitors and measures its progress, both internally and externally.
- Please describe how your firm demonstrates a commitment to open, fair, inclusive and transparent operations.
- Tell us about any certifications or programs your organization or team are a part of.
- Please describe if your firm has commitments or programs to work preferentially with businesses owned by equity-seeking communities; social enterprises and/or sourcing for local labour, materials and services.

F. MANDATORY TECHNICAL REQUIREMENTS

Not Applicable

G. PRE-CONDITIONS OF AWARD

Not Applicable



H. RATED CRITERIA

The following sets out the categories, weightings and descriptions of the rated criteria for submissions of the RFP. The response to each rated requirement should:

- 1. Be complete (bullet point format is acceptable).
- 2. Be concise and factual; and
- 3. Demonstrate the Proponent's understanding of TAF's business needs by providing answers validating its capabilities.

	EVALUATION MATRIX				
Rated	Criteria Category	Weighting (Points)			
Manda	atory Submission Requirements	Pass/Fail			
1.0	Project Understanding and Proposed Solution	35			
2.0	Proponent Profile and Experience	10			
3.0	Proponent Skills and Qualifications	30			
4.0	Pricing (See Appendix B for details)	20			
5.0	Commitment to Environmental and Social	5			
Values					
Interv	iew (Optional)	-			
References		Pass/Fail			
Total		100 Points			

In applying scores through the evaluation process, Proponents should note that proposals are evaluated based on the Evaluation Team's assessment of the extent to which they meet the key requirements for each criterion.

For consistency, the following table describes the characteristics attributable to particular scores for all Rated Criteria Category except Pricing.



SCORING CHARACTERISTICS			
Score (Out of 10 Points)	Characteristics		
No Marks	Submission demonstrates no		
0 Points	understanding of the requirements;		
	criterion is absent from submission		
Below Mid-point	Submission is not adequate; misses		
1 – 3 Points	some key requirements		
Mid-point	Submission meets basic expectations		
4 – 6 Points	and requirements		
Above Mid-point	Submission substantially meets		
7 – 9 Points	expectations and requirements		
Full Marks	Submission meets and exceeds		
10 Points	expectations and requirements, clearly		
	demonstrates an understanding of		
	requirements and details how goods and		
	services will be provided to meet stated		
	standards/expectations/service levels		

In the "**Scoring Characteristics**" table above, each score is out of 10. The final score is adjusted based on the weighting in the Evaluation Matrix.

[End of Appendix A]



APPENDIX B - PRICING

1. Instructions on How to Provide Pricing

- a) Proponents should provide the information requested under section 3 below ("Required Pricing Information") by reproducing and completing the table and hourly rate schedule below in their proposals.
- b) Prices must be provided in Canadian Dollars, inclusive of all applicable duties and taxes except for HST, which should be itemized separately.
- c) Prices quoted by the Proponent must be all-inclusive and must include all design, labour, and material costs, all travel and carriage costs, all insurance costs, and all associated Proponent expenses including but not limited to all applicable taxes, overheads, profits and any fees or other charges required by law.
- d) No allowances or extra consideration on behalf of the Proponent will be allowed by TAF by reason of additional costs, damages or other difficulties incurred by the Proponent for failure to have fully investigated and determined conditions affecting the work.
- e) The Proponent may from time to time be required to perform works for which there is not a suitable unit price item in the proposal documents. These works will be done on a time and material basis. The Proponent shall in all cases obtain written authorization from TAF prior to proceeding with such works.

2. Evaluation of Pricing

Each Proponent's Total Price will be scored relative to other Proponents' Total Price using the following formula:

(Lowest Total Price + Proponent's Total price) x weighting = Proponent's pricing points

Pricing is the only Rated Criteria Category that would be scored using the relative formula mentioned above.

3. Required Pricing Information

Proponents are required to provide a detailed pricing proposal that outlines their fee structure for the proposed services over the term of Service Agreement. Given the variable nature of the work, pricing should be structured in a way that allows for transparency, comparability, and flexibility.

Please note: The Total Price quoted by the Proponents should not exceed \$150,000.



A. Pricing Form

PRICING FORM			
Project Item Description	Price (In C\$)		
Price to perform the Proponent's role identified under			
Activity 1 as per the Scope of Work (Section C -			
Appendix A – RFP Particulars).			
Price to perform the Proponent's role identified under			
Activity 3 as per the Scope of Work (Section C -			
Appendix A – RFP Particulars).			
Price to perform the Proponent's role identified under			
Activity 4 as per the Scope of Work (Section C -			
Appendix A – RFP Particulars).			
Price to perform the Proponent's role identified under			
Activity 5 as per the Scope of Work (Section C -			
Appendix A – RFP Particulars).			
Total Price (without HST)			
Total HST			
Total Price			

B. Hourly Rate Schedule

Additionally, Proponents must also submit a rate sheet that includes:

- Hourly rates for all core members of the Proponent Team who will be delivering the project
- Any volume discounts or blended rates, if applicable.



Venture formed for this RFP.

Name of Consortium/Joint

Venture

Street Address

Postal Code

City, Province/State

APPENDIX C - SUBMISSION FORM

(for Consortium/Joint Venture)

Please fill out the following form providing information regarding the Consortium/Joint

Development of a Public EV Charging Action Plan (2025-TAF-02)

1. Consortium/ Joint Venture Information (hereinafter also referred to as "Proponent"

Phone Number	
Email Address	
Website (if applicable)	
2. Lead Proponent Inform	ation
	orm, naming one person to be the Lead Proponent's
	and for any clarifications or communication that might be
necessary with the Consorti	um/Joint Venture.
Full Legal Name of	
Proponent	
Any Other Relevant Name	
under which Proponent	
Carries on Business	
Street Address	
City, Province/State	
Postal Code	
Phone Number	
Company Website	
Contact Person	
Name	
Title	
Phone	
Email	



3. Proponent Members

Member Organization	Role in Project	Contact Person	Email	Phone

4. Acknowledgment of Non-Binding Procurement Process

The Proponent acknowledges that the RFP process will be governed by the terms and conditions of the RFP, and that, among other things, such terms and conditions confirm that this procurement process does not constitute a formal, legally binding bidding process (and for greater certainty, does not give rise to a Contract A bidding process contract), and that no legal relationship or obligation regarding the procurement of any good or service will be created between TAF and the Proponent unless and until TAF and the Proponent execute a written agreement for the Deliverables.

5. Ability to Provide Deliverables

The Proponent has carefully examined the RFP documents and has a clear and comprehensive knowledge of the Deliverables required. The Proponent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFP for the rates set out in its proposal.

6. Non-Binding Pricing

The Proponent has submitted its pricing in accordance with the instructions in the RFP and in Pricing (Appendix B) in particular. The Proponent confirms that the pricing information provided is accurate. The Proponent acknowledges that any inaccurate, misleading or incomplete information, including withdrawn or altered pricing, could adversely impact the acceptance of its proposal or its eligibility for future work.

7. Addenda

The Proponent is deemed to have read and taken into account all Addenda issued by	
TAF prior to the Deadline for Issuing Addenda. The Proponent is requested to confirm	
that it has received all Addenda by listing the Addenda numbers, or if no Addenda wer	е
issued by writing the word "None", on the following line:	



Proponents who fail to complete this section will be deemed to have received all posted Addenda.

8. No Prohibited Conduct

The Proponent declares that it has not engaged in any conduct prohibited by this RFP.

9. Conflict of Interest

Proponents must declare all potential Conflicts of Interest, as defined in section 4.4.1 of the RFP. This includes disclosing the names and all pertinent details of all individuals (employees, advisers, or individuals acting in any other capacity) who (a) participated in the preparation of the proposal; AND (b) were employees of TAF within twelve (12) months prior to the Submission Deadline.

If the box below is left blank, the Proponent will be deemed to declare that (a) there was no Conflict of Interest in preparing its proposal; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFP.

The Proponent declares that there is an actual or notential Conflict of Interest

Otherwise, if the statement below applies, check the box.

relat actu	ting to the prepa	ration of its proponflict of Interes	osal, and/or th	e Proponent fo	resees an
		in actual or pote t set out below d		•	•
					

10. Disclosure of Information

The Proponent hereby agrees that any information provided in this proposal, even if it is identified as being supplied in confidence, may be disclosed where required by law or by order of a court or tribunal. The Proponent hereby consents to the disclosure, on a confidential basis, of this proposal by TAF to the advisers retained by TAF to advise or assist with the RFP process, including with respect to the evaluation this proposal.



Signature of Proponent Representative
Name of Proponent Representative
Title of Proponent Representative
Date

I have the authority to bind the Proponent.



APPENDIX C - SUBMISSION FORM

(for Single Proponent)

1. Proponent Information

	orm, naming one person to be the Proponent's contact for a clarifications or communication that might be necessary.
Development of a	Public EV Charging Action Plan (2025-TAF-02)
Full Legal Name of	
Proponent	
Any Other Relevant Name	
under which Proponent	
Carries on Business	
Street Address	
City, Province/State	
Postal Code	
Phone Number	
Company Website	
Contact Person	
Name	
Title	
Phone	

2. Acknowledgment of Non-Binding Procurement Process

The Proponent acknowledges that the RFP process will be governed by the terms and conditions of the RFP, and that, among other things, such terms and conditions confirm that this procurement process does not constitute a formal, legally binding bidding process (and for greater certainty, does not give rise to a Contract A bidding process contract), and that no legal relationship or obligation regarding the procurement of any good or service will be created between TAF and the Proponent unless and until TAF and the Proponent execute a written agreement for the Deliverables.

3. Ability to Provide Deliverables

Email

The Proponent has carefully examined the RFP documents and has a clear and comprehensive knowledge of the Deliverables required. The Proponent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFP for the rates set out in its proposal.



4. Non-Binding Pricing

The Proponent has submitted its pricing in accordance with the instructions in the RFP and in Pricing (Appendix B) in particular. The Proponent confirms that the pricing information provided is accurate. The Proponent acknowledges that any inaccurate, misleading or incomplete information, including withdrawn or altered pricing, could adversely impact the acceptance of its proposal or its eligibility for future work.

5. Addenda

The Proponent is deemed to have read and taken into account all Addenda issued by TAF prior to the Deadline for Issuing Addenda. The Proponent is requested to confirm that it has received all Addenda by listing the Addenda numbers, or if no Addenda were issued by writing the word "None", on the following line: ________. Proponents who fail to complete this section will be deemed to have received all posted Addenda.

6. No Prohibited Conduct

The Proponent declares that it has not engaged in any conduct prohibited by this RFP.

7. Conflict of Interest

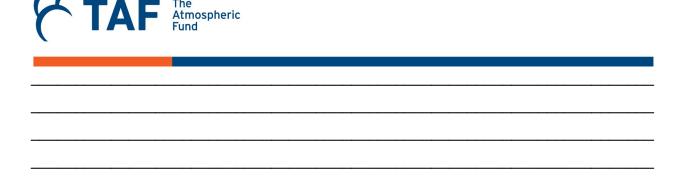
Proponents must declare all potential Conflicts of Interest, as defined in section 4.4.1 of the RFP. This includes disclosing the names and all pertinent details of all individuals (employees, advisers, or individuals acting in any other capacity) who (a) participated in the preparation of the proposal; AND (b) were employees of TAF within twelve (12) months prior to the Submission Deadline.

If the box below is left blank, the Proponent will be deemed to declare that (a) there was no Conflict of Interest in preparing its proposal; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFP.

Otherwise, if the statement below applies, check the box.

☐ The Proponent declares that there is an actual or potential Conflict of Interest relating to the preparation of its proposal, and/or the Proponent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFP.

If the Proponent declares an actual or potential Conflict of Interest by marking the box above, the Proponent must set out below details of the actual or potential Conflict of Interest:



8. Disclosure of Information

The Proponent hereby agrees that any information provided in this proposal, even if it is identified as being supplied in confidence, may be disclosed where required by law or by order of a court or tribunal. The Proponent hereby consents to the disclosure, on a confidential basis, of this proposal by TAF to the advisers retained by TAF to advise or assist with the RFP process, including with respect to the evaluation this proposal.

Signature of Proponent Representative
Name of Proponent Representative
Title of Proponent Representative
Date

I have the authority to bind the Proponent.



APPENDIX D - REFERENCE FORM

REFERENCE #1			
REFERENCE CONTACT INFORMATION			
Name:			
Organization:			
Title:			
Email:			
Phone Number:			
Project Name:			
Approximate Value of the Project:			
Contract Period:			
Description of the Project:			



REFERENCE #2			
REFERENCE CONTACT INFORMATION			
Name:			
Organization:			
Title:			
Email:			
Phone Number:			
Project Name:			
Approximate Value of the Project:			
Contract Period:			
Description of the Project:			



REFERENCE #3
REFERENCE CONTACT INFORMATION
Name:
Organization:
Title:
Email:
Phone Number:
Project Name:
Approximate Value of the Project:
Contract Period:
Description of the Project:



APPENDIX E: SERVICE AGREEMENT

SERVICES AGREEMENT

THIS AGREEMENT is "Effective Date").	s made effective the day of _	, 20 (the
BETWEEN:		
	CONTRACTOR	
	(hereinafter called the "Contrac	tor")
	- and –	

TORONTO ATMOSPHERIC FUND

(hereinafter called "TAF")

BACKGROUND

- **A. WHEREAS** both TAF and the Contractor are committed to advancing low-carbon solutions in the urban context;
- **B. AND WHEREAS** TAF wishes to engage the Contractor to perform the services set out in this Agreement; and
- C. **AND WHEREAS** the Contractor has agreed to perform such services for TAF upon the terms and conditions of this Agreement;

AGREEMENTS

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which each party acknowledges, the parties agree as follows:

ARTICLE 1 SERVICES

1.1 The Contractor shall provide to TAF the services (the "Services") set out in Schedule A, Scope of Work. The Contractor shall provide the Services in accordance with this Agreement and in accordance with any additional instructions which may be given by TAF from time to time. The Contractor shall not subcontract the Services without prior written consent of TAF.



- The Contractor shall provide the Services: (a) in accordance with the terms and subject to the conditions set forth in this Agreement; (b) using personnel of required skill, experience, licences, and qualifications; (c) in a timely, workmanlike, and professional manner; (d) in accordance with generally recognized industry standards in the Contractor's field; and (e) to the reasonable satisfaction of TAF.
- 1.3 Nothing in this Agreement shall be construed to prevent TAF from itself performing or from receiving services from other providers that are similar or identical to the Services.
- Pursuant to Article 4, TAF may take possession of and use any completed or partially completed portions of the work undertaken in performance of the Services. TAF or persons authorized by TAF may, at all reasonable times, inspect or otherwise review the progress of the said work.

ARTICLE 2 TERM AND TERMINATION

- 2.1 The term of this Agreement begins on the Effective Date, and continues until the completion of the project outlined in Schedule A, or until terminated in accordance with the provisions of this section.
- 2.2 TAF reserves the right to terminate this Agreement without cause, for any reason, including but not limited to the loss of funding from a funder of TAF, on 14 days' written notice to the Contractor.
- 2.3 The failure of either party to perform any of its respective obligations under this Agreement, which failure is not remedied within 10 days of receipt of notice from the non-defaulting party requiring the failure to be remedied, or either party's insolvency, voluntary or involuntary bankruptcy, receivership or assignment for the benefit of creditors will entitle the other party, without limiting any of their other rights or remedies, to terminate this Agreement without penalty.
- The Contractor reserves the right to terminate this Agreement without cause, for any reason, on 60 days' written notice to TAF.
- Upon termination of this Agreement, TAF will pay all amounts due and owing to the Contractor for Services performed to the date of termination. The Contractor will not be entitled to any other remuneration in respect of the termination of this Agreement by TAF.



- Upon termination of this Agreement, the Contractor shall promptly: (a) deliver to TAF all documents, work product, and other materials, whether or not complete, prepared by or on behalf of the Contractor in the course of performing the Services; (b) return to TAF all TAF-owned property, equipment, or materials in its possession or control; (c) remove any Contractor-owned property, equipment, or materials located at TAF's office or other locations; (d) deliver to TAF all documents and tangible materials (and any copies) containing, reflecting, incorporating, or based on TAF's confidential information; (e) provide reasonable cooperation and assistance to TAF in transitioning the Services to an alternate service provider; (f) on a pro rata basis, repay all fees and expenses paid in advance for any Services that have not been provided; (g) and permanently erase all of TAF's Confidential Information (defined below) from the Contractor's computer systems.
- 2.7 Where TAF has loaned the Contractor any matter or thing to assist the Contractor in respect of the performance of this Agreement, the Contractor shall return any and all such matters or things in as good condition as when received by the Contractor, reasonable use therefore excepted, upon the termination of this Agreement or as soon as practicable after such matters or things have served their purpose, whichever first occurs. Where the Contractor fails to return any matter or thing loaned by TAF, in addition to any other remedy, TAF may deduct the cost or replacement therefor from any moneys otherwise payable to the Contractor under this Agreement.

ARTICLE 3 REMUNERATION

- In consideration of the performance of the Services in accordance with this Agreement, TAF will pay the Contractor the fees as set out in Schedule A (the "Service Fees"). The Service Fees will be due and payable within 30 days of the completion of the project, or as otherwise agreed to between the parties. The Service Fees are inclusive of the cost of all materials used for the provision of the Services. At any time, TAF and the Contractor may amend the Service Fees, the Services, and/or the deliverables, subject to their mutual approval.
- TAF will not reimburse the Contractor for any cost or expenses incurred by the Contractor in the performance of the Services unless specifically set out in Schedule A or agreed to in advance in writing.



ARTICLE 4 INTELLECTUAL PROPERTY

- 4.1 The parties acknowledge and agree that, subject to and in accordance with this Article 4, all original work created or produced by the Contractor in the course of providing the Services (the "Work Product") and all intellectual property rights therein are the property of TAF. The Contractor agrees to and does hereby expressly and irrevocably assign to TAF all right, title, and interest (including ownership of copyright) in the Work Product. Further, if during the course of providing the Services, the Contractor develops any Work Product that is protected by copyright, the Contractor hereby waives unconditionally any moral rights it may have in such Work Product, and if applicable, the Contractor shall cause its personnel, or any subcontractors and their personnel, to waive their moral rights.
- TAF acknowledges and agrees that the Contractor has developed and will continue to develop certain underlying processes, concepts and ideas, techniques, skills, and know-how, and may have developed or purchased technology licences, independently of any activity undertaken by the Contractor hereunder (collectively, the "Background Information"), and that (i) the Background Information and all intellectual property rights therein shall remain the property of the Contractor or its respective owner; and (ii) the Background Information, along with information of general public knowledge, is not included in the transfer of rights in the Work Product contained in Article 4.1. The Contractor agrees to grant to TAF an irrevocable, royalty-free, perpetual, worldwide, non-exclusive, sublicensable licence to any Background Information necessary for TAF to fully use the Work Product.
- 4.3 The Contractor warrants that no Work Product or Background Information will infringe or otherwise violate any patent, copyright, trademark, trade secret, or other proprietary right of any third party and confirms that no consents of any other parties are necessary under any agreements concerning any of the Work Product or any Background Information in order for the transfer, assignment, and license of any of the intellectual property rights in the Work Product and Background Information to be effective. The Contractor shall not incorporate into any Work Product anything that would restrict the rights of TAF to modify, further develop or otherwise use the Work Product in any way that TAF deems necessary, or that would prevent TAF from entering into any contract with any contractor or consultant other than the Contractor for the modification, further development or other use of the Work Product.



ARTICLE 5 CONFIDENTIALITY

- 5.1 For the purpose of this Agreement, "Confidential Information" means all non-public information belonging to TAF, including all strategic, technical, corporate, financial, economic, legal or other information or knowledge generally concerning TAF or any of its affiliates, subsidiaries or other parties in which it has an ownership interest, or specifically concerning the Services, whether disclosed orally, or in the form of written material, computer data or programs, and includes trade secrets, computer programs, code, methods, techniques, processes, computer applications, information about or relating to grantees and/or customers of TAF and financial information, however obtained, and whether obtained before or after the execution of this Agreement. Confidential Information does not include information that:
 - (a) is disclosed lawfully to the Contractor by a third party who has no obligation of confidentiality to TAF with respect to the disclosed information:
 - (b) is or becomes generally known to the public, other than by a breach by the Contractor of its obligations under this Agreement; or
 - is obligated to be produced under order of a court of competent jurisdiction or similar requirement of a government entity, so long as prior notice of such order or requirement is provided to TAF and the Contractor cooperates to the extent reasonable in preserving its confidentiality.
- The Contractor acknowledges and agrees that the Confidential Information is the 5.2 property of TAF and that the Contractor will use the Confidential Information only for the purpose of performing the services under the Services Agreement. The Contractor will maintain the Confidential Information in strict confidence and will not disclose Confidential Information to any employee, except to the extent necessary to perform the Services, or to any third party, except with the prior written consent of TAF. The Contractor agrees that it will inform its employees performing the Services of the confidential nature of the Confidential Information and will ensure that those employees maintain the confidentiality of the Confidential Information in accordance with the terms of this Agreement. The Contractor will cause each of its employees, and any third party to whom the Confidential Information is disclosed with the consent of TAF, to execute and deliver a written confidentiality agreement obliging such employee or third party to maintain the confidentiality of the Confidential Information in accordance with the terms of this Agreement.



5.3 Upon termination of this Agreement or otherwise upon the request of TAF, the Contractor will deliver to TAF all copies, whether written, in the form of computer data or otherwise, of all Confidential Information in the possession of the Contractor or other parties to whom the Contractor has provided Confidential Information. Neither the Contractor nor any parties to whom the Contractor has provided confidential Information will retain copies of any Confidential Information.

ARTICLE 6 DISPUTE RESOLUTION AND INJUNCTIVE RELIEF

- 6.1 In the event of a dispute claim, question or disagreement arising from or relating to this Agreement or the breach thereof (individually and collectively, "Dispute") the parties shall use reasonable efforts to attempt to resolve the Dispute. If the parties do not reach such a solution (or agree in writing to mediate the Dispute), within a period of 45 days, then, upon notice by either party to the other party, and prior to taking any other legal actions, all Disputes shall be finally settled by arbitration pursuant to the Arbitration Act of Ontario before a single arbitrator, selected by the parties or appointed (in the event the parties cannot agree). The arbitration shall be held in Toronto, Ontario. The arbitrator's decision shall be final and binding. The arbitrator shall issue a written decision setting forth in reasonable detail the basis for the decision. The arbitrator shall have no authority to award damages inconsistent with this Agreement or punitive or other damages not measured by the prevailing party's actual damages, except as may be required by statute, and the parties hereby expressly waive their right to obtain such punitive damages in arbitration or in any other forum. The arbitrator shall award to the prevailing party, as determined by the arbitrator and if any, all reasonable pre-award expenses of the arbitration, including the arbitrator's fees, administrative fees, travel expenses, out-of-pocket expenses such as copying and telephone, court costs, witness fees, and attorney's fees. The arbitral award may be entered in any court having jurisdiction. All aspects of the arbitration will be final.
- Notwithstanding sub-paragraph 6.1, the Contractor hereby recognizes that violation, breach or anticipated breach of the Confidential Information obligations and/or the Intellectual Property obligations of this Agreement may cause serious and irreparable harm to TAF for which an action in damages may not be a sufficient remedy. Consequently, the Contractor recognizes that TAF may, in addition to an action in damages, have the right to take the appropriate proceedings to obtain an interlocutory or permanent injunction in any jurisdiction of its choice as soon as possible as a necessary remedy to enjoin any further



breach or anticipated breach by the Contractor and without prejudice to the rights of TAF to obtain damages.

ARTICLE 7 INDEMNIFICATION

- 7.1 The Contractor agrees to indemnify, defend, and save harmless TAF, and its directors, officers, employees, agents, successors, and permitted assigns (collectively, the "Indemnified Party") from all claims, demands, proceedings, losses, damages, liabilities, deficiencies, costs, and expenses (including reasonable legal fees and disbursements) suffered or incurred by the Indemnified Party that are related directly or indirectly to: (i) the provision of the Services under this Agreement; (ii) any inaccuracy of any representation or warranty of the Contractor contained in this Agreement or in any document delivered pursuant to this Agreement; (iii) any negligence or willful misconduct of the Contractor; (iv) any breach or non-performance by the Contractor of any covenant to be performed by it that is contained in this Agreement or in any document delivered pursuant to this Agreement; and (v) any breach or alleged breach by the Contractor of the intellectual property rights or privacy rights of any person. including TAF. The Contractor shall not enter into any settlement without TAF's or an Indemnified Party's prior written consent.
- In no event will either party be liable for any special, consequential, incidental or indirect damages of any kind, howsoever caused, whether for breach of warranty, breach or repudiation of contract, tort, negligence or otherwise, even if the other party has been advised of the possibility of such loss. In no event shall either party be liable for any loss of profits, loss of business or goodwill.
- 7.3 The limitations of liability in section 7.2 shall not apply to any claims of third parties to the extent caused or contributed to by the Contractor, or to claims that arise from fraud, fraudulent misrepresentation, wilful misconduct, abandonment, corruption, or the criminal conduct of employees, officers, or directors of the Contractor or any related party.

ARTICLE 8 CONFLICT OF INTEREST

The Contractor warrants that it, its partners, directors, officers, employees, agents, contractors, subcontractors and volunteers shall not during the term of this Agreement provide any services to any person, corporation, body, group or organization where the provision of such services, actually or potentially, creates a conflict of interest with the provision of the Services pursuant to this



Agreement, without the Contractor first disclosing to TAF the actual or potential conflict of interest and obtaining the express prior written consent of TAF to perform such work, which approval may not be unreasonably withheld.

ARTICLE 9 REPRESENTATIVES AND NOTICES

- 9.1 Any power, right or function of TAF contemplated by the Agreement may be exercised by the representatives named in sub-paragraph 9.3 and when so exercised shall be deemed to be the act of TAF.
- 9.2 The Contractor's representative shall be:

Name:

Address:

Phone:

Email:

9.3 TAF's representative shall be:

Name: Julia Langer, CEO

Address: Metro Hall (c/o Union Station, 2nd Floor East Wing)

55 John St

Toronto, ON M5V 3C6

Phone: 416-392-0253

Email: jlanger@taf.ca

- 9.4 All communications shall be given by or to the respective parties through the above individuals. The representatives of each party may be changed or substituted by notice to the other party of the name and address of the substitute representative.
- 9.5 All notices shall be in writing and shall be sufficiently given if personally delivered or mailed by pre-paid registered mail to the other party at the address shown above, in which case it shall be deemed to have been received on the 5th business day after it was mailed. Day-to-day communications may also be



delivered by fax or electronic transmission, in which case they shall be deemed to have been received on the first business day following transmission.

ARTICLE 10 GENERAL

- 10.1 <u>Compliance with laws</u>. The Contractor is in compliance with and shall comply with all applicable laws, regulations and ordinances. The Contractor has and shall maintain in effect all the licences, permissions, authorizations, consents and permits that it needs to carry out its obligations under this Agreement.
- No Waiver. The failure by TAF to insist in one or more instances upon the performance by the Contractor of any of the terms or conditions of this Agreement shall not be construed as a waiver of TAF's right to require future performance of any such terms or conditions, and the obligations of the Contractor with respect to such future performance shall continue in full force and effect. A waiver is binding on TAF only if it is in writing.
- 10.3 <u>Assignment</u>. The Contractor shall not assign this Agreement or any part thereof, without the prior written approval of TAF which approval may not be unreasonably withheld.
- Survival. Upon termination of this Agreement, all rights and obligations of the parties shall cease, except: (i) such rights and obligations as may have accrued on or prior to the date of termination of expiration; and (ii) under any provision of this Agreement which, by the nature of the rights or obligations set out therein, might reasonably be expected to survive, including in respect of confidentiality, intellectual property, liability, and indemnification.
- Force Majeure. A party shall not be liable or responsible to the other party, nor be deemed to have defaulted under or breached this Agreement, for any failure or delay in fulfilling or performing any term of this Agreement, when and to the extent such failure or delay is caused by or results from acts beyond the party's reasonable control, including, without limitation, the following force majeure events: (a) acts of God; (b) flood, fire, earthquake, tsunami, epidemics, pandemics including the 2019 novel coronavirus pandemic (COVID-19), or explosion; (c) war, invasion, hostilities (whether war is declared or not), terrorist threats or acts, riot, or other civil unrest; (d) government order or law; (e) actions, embargoes, or blockades in effect on or after the date of this Agreement; (f) action by any governmental authority; (g) national or regional emergency; (h) strikes, labour stoppages or slowdowns, or other industrial disturbances; (i) shortage of adequate power or transportation facilities; and (j) other similar events beyond the reasonable control of a party.



- 10.6 <u>Enurement</u>. This Agreement will enure to the benefit of and will be binding upon the successors and permitted assigns of the parties.
- 10.7 <u>Entire Agreement</u>. This Agreement embodies the entire Agreement with regard to the matters dealt with and supersedes any understanding or agreement, collateral, oral or otherwise, existing between the parties at the date of execution.
- 10.8 <u>Amendments</u>. No change to or modification of this Agreement shall be valid unless it is in writing and signed by TAF and the Contractor.
- on the part of either party shall be determined to be invalid or unenforceable it shall not affect the validity of any provision or covenant hereof or therein contained.
- 10.10 <u>Governing Law</u>. This Agreement shall be construed in accordance with the laws of the Province of Ontario, Canada.
- 10.11 <u>Headings</u>. The headings which precede the paragraphs of this Agreement are merely for the assistance of the reader and do not affect the meaning, effect or construction of the Agreement.
- 10.12 <u>Technical Meanings</u>. Whenever words which have well-known technical or trade meanings are used in this Agreement, they are used in accordance with such recognized meanings.
- 10.13 <u>No contra proferentem</u>. This Agreement has been negotiated by each party with the benefit of legal representation, and any rule of construction to the effect that any ambiguities are to be resolved against the drafting party does not apply to the construction or interpretation of this Agreement.
- 10.14 Relationship between the parties. The relationship established between TAF and Contractor by this Agreement is that of purchaser and vendor of services. Nothing contained in this Agreement shall be deemed to establish or otherwise create a relationship of principal and agent between TAF and Contractor. It is understood that Contractor is an independent contractor, and neither it nor any of its agents or employees shall have any right or authority to assume or create any obligation of any kind, whether express or implied, on behalf of TAF.
- 10.15 <u>Authority to enter into Agreement</u>. Each party stipulates that it has full authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of the named party is properly authorized to sign it, and each party further acknowledges that it has read this Agreement, understands and agrees to be bound by it.



10.16 Counterpart. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original and all of which taken together constitute one agreement. Delivery of an executed counterpart of this Agreement by facsimile or transmitted electronically in legible form, including in a tagged image format file (TIFF) or portable document format (PDF), shall be equally effective as delivery of a manually executed counterpart of this Agreement.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF this Agreement has been executed as of the date first above written.

CONTRACTOR

Per:		
	Name: Title:	
I have	authority to bind the Corporation	
TORONTO ATMOSPHERIC FUND		
Per:		
	Name:Julia Langer Title: CEO	

I have authority to bind the Corporation

Schedule A Scope of Work

Object	tive
Provid	le

Tasks & Deliverables

Remuneration and Billing:

For the Services and Deliverables, TAF shall pay the contractor up to \$xx plus any applicable taxes for conducting activities relating to the Scope of Work in this Appendix.

Services will be billed at the quoted rate of \$xx/hour.