# **APPENDIX A**

**PROPOSAL EVALUATION TABLE**

PROPONENT’S NAME:   \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |
| --- | --- | --- | --- |
| **CRITERIA**  | **POINTS AVAILABLE**  | **EVALUATION SCORE**  | **POINTS AWARDED**    |
| A) UNDERSTANDING OF RFP AND PROPOSED SOLUTION * Demonstrated understanding of the scope of work (10)
* Well-aligned approach for achieving the intended objectives of the RFP within the identified timeframe (10)
 | 20  |   |   |
| B)   EXPERIENCE AND QUALIFICATIONS OF THE PROPONENT * Demonstrated evidence that the team member(s) identified to deliver the outlined activities have the relevant skills and experience to do so with excellence (20)
 | 20  |   |   |
| C) KNOWLEDGE OF THE SUBJECT MATTER * Demonstrated understanding of service-oriented program design (15)
* Demonstrated understanding of the technical and practical issues related to installing solar and storage (10)
* Demonstrated understanding of the local utility and financing support ecosystem in the GTHA (5)
 | 30  |   |   |
| D) CORE PRICING  FEES: [FORMULA: (lowest cost Proposal / Proponent’s Proposal cost x 30)  | 30  |   |   |
| **TOTAL SCORE**  | 100  |   |   |

SCORING SYSTEM

**Percentage** **Description**

Up to 20% of Points Available Fails to meet started requirements

Up to 40% of Points Available Meets less than half of stated requirements

Up to 60% of Points Available Meets stated requirements with notable omissions

Up to 80% of Points Available Meets stated requirements with few exceptions

Up to 100% of Points Available Meets and exceeds stated requirements