# **APPENDIX A**

**PROPOSAL EVALUATION TABLE**

PROPONENT’S NAME:   \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |
| --- | --- | --- | --- |
| **CRITERIA** | **POINTS AVAILABLE** | **EVALUATION SCORE** | **POINTS AWARDED** |
| A) UNDERSTANDING OF RFP AND PROPOSED SOLUTION   * Demonstrated understanding of the scope of work (10) * Well-aligned approach for achieving the intended objectives of the RFP within the identified timeframe (10) | 20 |  |  |
| B)   EXPERIENCE AND QUALIFICATIONS OF THE PROPONENT   * Demonstrated evidence that the team member(s) identified to deliver the outlined activities have the relevant skills and experience to do so with excellence (20) | 20 |  |  |
| C) KNOWLEDGE OF THE SUBJECT MATTER   * Demonstrated understanding of service-oriented program design (15) * Demonstrated understanding of the technical and practical issues related to installing solar and storage (10) * Demonstrated understanding of the local utility and financing support ecosystem in the GTHA (5) | 30 |  |  |
| D) CORE PRICING    FEES: [FORMULA: (lowest cost Proposal / Proponent’s Proposal cost x 30) | 30 |  |  |
| **TOTAL SCORE** | 100 |  |  |

SCORING SYSTEM

**Percentage** **Description**

Up to 20% of Points Available Fails to meet started requirements

Up to 40% of Points Available Meets less than half of stated requirements

Up to 60% of Points Available Meets stated requirements with notable omissions

Up to 80% of Points Available Meets stated requirements with few exceptions

Up to 100% of Points Available Meets and exceeds stated requirements